



WBE Certified in Card Payment Processing & Equipment Sales

CAPABILITY STATEMENT

EPNA (Electronic Processing of North America, LLC) is an expert in the merchant processing industry, providing customers of all sizes and in all industries with both merchant processing and consulting services. Relying on its 50+ years of industry experience, EPNA prides itself on improving each customer's processing experience.

EPNA is a merchant services provider, enabling private and public entities to accept electronic payments such as purchasing cards, credit cards, and debit cards. EPNA offers the full array of processing software and hardware, cutting-edge payment solutions, superior customer service, full transparency, and competitive pricing. EPNA is certified by the major credit cards networks, and it is underwritten by some of the largest U.S. banks. EPNA is the preferred partner of many financial institutions, professional associations and business firms, who confidently refer their customers to EPNA for merchant processing.

EPNA also consults directly with private and public entities on all topics associated with merchant processing, such as evaluating processing bids, exploring systems integrations, and considering a processing solution upgrade. Because of its relationships with competing acquirers, EPNA is uniquely independent. EPNA has a proven track record of educating its customers and positioning them to access the best processing solutions available.

KEY DIFFERENTIATORS

**CORE COMPETENCIES
PROCESSING SOLUTIONS**

- Business to Business
- E-Commerce and Omni-Commerce
- Public Sector & Education
- 0% Cost & Convenience Fee Processing
- Mobile Processing
- Mail & Phone Order Processing
- Dynamic Currency Conversion
- Clear & Simple (Flat Rate Pricing)
- Retail & Restaurant
- Gift & Loyalty Programs



- Competitive and transparent pricing with no hidden costs
- No contract early termination fees
- 24/7/365 U.S. based customer service
- Next-Day Funding for all major card types, including AMEX
- No unnecessary rate increases
- Free online reporting of monthly statements, transactions, and settled batches
- Latest technology in processing solutions
- Integrated solutions including Quicklooks
- Competitively priced Gift and Loyalty programs
- Local sales consultation
- EPNA's office is located in Evanston, Illinois, where we provide a space for business owners to personally try out processing solutions before making any commitment.

WBE CERTIFICATIONS:

- WBENC
- Cook County
- City of Chicago
- State of Illinois

DBE CERTIFICATIONS:

- ACBDE (City of Chicago - Airport Concessions)

CODES:

NAICS: 423420, 425110, 522320, 541690 & 541990
NIPG: 94635 & 94649
UNSPSC: 84121606

CORPORATE:

FEIN: 82-311304
DUNS: 03-504-6819

KEY CONTACT:

Laura Demke-Calixte, CEO
 o: 847-859-6002
 c: 847-331-4700



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PAST PERFORMANCE:

EPNA services businesses in all industries of all types and sizes. Below are examples of a few of our clients:



Ace Computers is a leading provider of information technology solutions and one of the Top 100 Custom System Builders in the U.S., the federal government, and Fortune 500 corporations. Ace Computers processes credit cards through EPNA over the phone as well as on their e-commerce website.



Advent Systems, Inc. is the leading professional source of integrated solutions for your low voltage system needs. Advent protects people, property and assets with the design, installation and service of integrated electronic security systems. EPNA provides credit card processing through a secure gateway while offering reduced processing fees for all business to business transactions.



American Granite is an importer and wholesaler of marble and granite slabs. EPNA's Converge platform provides specialized Visa® and MasterCard® business-to-business transaction processing, which facilitates lower interchange rates.



EPNA provides card acceptance processing for Auto Parts City, a 21st-century auto salvage and recycling facility and is designed to serve the needs of the surrounding communities in an environmentally responsible and aesthetically pleasing manner.



BWMS is a full-service law firm representing clients nationwide. EPNA provides a secure gateway to process purchasing, business and credit cards acceptance. EPNA's Level III pricing for business-, corporate-, and government-type purchasing cards facilitated lower processing costs.



Core Financial Outsourcing is a 30 year-old firm that was established to help business owners who needed a cost-effective and comprehensive offering of financial resources. EPNA partners with Core Financial to provide the best resources for their clients who accept card payments.



The Leaders Bank creates and operates a premier banking practice, devoted exclusively to the banking and financial needs of privately held businesses, their owners, their families and other selected individuals. EPNA partners with The Leaders Bank and their clients to establish credit card processing services.



MAI offers full service B2C and B2B solutions designed to enhance service and improve profitability. EPNA's integration has made it seamless for MAI's clients to pay their invoices, providing MAI with more time to do what they do best...service their clients!



EPNA facilitates card payments for Siding & Windows Group, a recognized leader in their industry for originality, innovation, and architectural integrity for exterior design. Since 1984, Siding & Windows Group has proudly been serving Chicagoland communities.

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